

Authentic Journeys

# BESPOKE HOLIDAYS ON A WHOLE NEW LEVEL WITH UNMATCHED EXPERIENCES AND

GREATER VALUE FOR YOU AND YOUR CLIENTS AUTHENTIC JOURNEYS BEGIN WITH LOCAL KNOWLEDGE







You book the international flights, we'll do the rest

Are you noticing that with clients who prefer independent travel, you're only securing a small portion of their journey or perhaps a flight or a few hotels?

# With Weka Travel you can give your clients the perfect bespoke holiday without doing any of the hard work and increase your revenue.

At Weka, personal Travel Designers work with you and your client to create bespoke Holidays that cover every detail and budget, from internal flights, transportation to sightseeing, local support, dining experiences, and unique activities such as wine tastings, cooking classes, boat tours, or even concerts in ancient Roman amphitheatres.

Your clients will have the dream holiday they've always envisioned—one that exceeds their expectations and includes everything they need for a seamless, unforgettable experience. You'll be able to relax and avoid the challenges and hard work that come with bespoke travel planning, all while enjoying increased revenue.

Independent travel with trusted local knowledge & support all the way



## We take care of everything

#### Complete Bespoke Itinerary

Our Weka Travel Designers save you time by digging deep into knowing who your clients are, their needs, interests, and budget. We use our local knowledge and insight to create a unique, authentic itinerary. If it needs adjusting, we'll craft it until it's perfect.

#### Package Holidays - Tailored for Your Clients

Select from varying Customisable Packaged Holidays from each country, to give your clients some starting ideas, to then be fully customised to their timing, needs, interests and budget by our Travel Designers.

#### Post-Pre Cruise or Tour Itineraries

Creating unique holidays to connect with other pre-booked tours.



We take your client's bucket list with our know-how and local experiences to bring their dream holiday to life





### There is no limit to what we can do

**Accommodation** - Hotels, Apartments, Private Villas, there is no limit to what we can include based on your clients needs.

**Transportation** - Weka Private transfers, car rentals, trains, domestic flights, charter boats, we look at the best possible ways to get around and turn every moment into an opportunity to explore and experience along the way.

Immersive Experiences, Sightseeing - Weka Private Guides, skip the ticket lines, avoid the crowds, exclusive experiences. Wine, food, shopping, history, art, entrance tickets. Whatever their interests are, we can provide the perfect sightseeing experience just for them.

**Special Events or Occasions** - Knowing a good restaurant for an anniversary, a private boat tour to the islands, wine tasting with the wine maker, private cooking with the local chef, a Tuscany Villa, or even just enjoy a local concert or walk.

**Private City Welcome Tours** - On arrival in a new city, what better way to settle in than having someone who has true local knowledge show your clients the ways around, what to do, best places to dine, local insights, and even some history and sights along the way.

Stress & Hassle Free Travel - Local staff on the ground as and when needed to avoid being overwhelmed.

Meet'n'Greet, someone to help them find their train, or even a private driver on arrival to avoid the crowds.

All the solutions to create a seamless service so your clients can relax and enjoy their holiday.

**Mobility Issues** - We solve all their concerns and needs, opening new doors and experiences they never knew could be achieved.

**Multi-Country Solutions** - Our Travel Designers are experts in providing the best solutions in logistics and timing. We create streamlined holidays, **giving your clients more time to enjoy their holiday**.

Weka Travel App - The innovative Weka Travel App is used to manage client itineraries, providing them with a highly detailed schedule of each day, saving you time having to create an itinerary. Itineraries can easily be changed on the go, creating a seamless, stress-free trip. Our messaging service allows us to keep them updated and relaxed so they can focus on enjoying every magical moment.





# Unlock more from independent travellers commission on complete package

## One full commission on the total package price. Capture more commissions where you normally wouldn't.

#### Save Your Time

Creating a full itinerary requires investing a lot of time, a deep local knowledge and ability to access services beyond the usual suppliers. How do you know a particular tour or local service is reliable or best suited to your client? How do you control payments and support the huge number of providers across one itinerary? We do all that hardwork so you can utilise your time in better ways.

#### One Point of Contact

No more 2 AM wake-up calls from a travelling client trying to find a driver, catch a train or dealing with delays or missed services. For you and your clients, Weka removes all those layers of trying to find who should be meeting them on the ground, so they have the freedom to simply enjoy their holiday. While you can rest assured that they're being looked after every step of the way.

#### Local Ground Support 24/7

Weka simplifies support as we are the direct support on the ground. Your client will have dedicated Weka team members in their destination's time zone. We update them directly with the local driver's number, direct them to our guide, have our local staff meet them in a time of need, and quickly issue and update their Weka Travel App with new tickets should they miss a train.

#### Full Commission on the Complete Package

No more small commissions on parts of a trip, with Weka Travel you receive full commission on the total package price and all that it includes. Any flight, ferry, train, accommodation, transportation, experiences, sightseeing, to even a restaurant booking, we take care of all the bookings, and you receive commission on everything. From the moment they land to when they depart, you can now capture more revenue with Weka Travel. We handle it all and take the stress and complications out of holiday bookings.

Your client remains your client even if they book another trip, as each client is linked to the booking agent

#### **Repeat Happy Customers**

Not only can you turn clients into High Value Customers, but a great experience means they'll want to come back. With Weka you can change the way to travel so your client wants more.





We really do treat guests like they're family

## Who are our guests

#### Our Destinations are Growing

- All of Europe
- Turkey
- Morocco
- · Asia, New Zealand

with more destinations every year.

Weka Travel began as specialists of Italy in 2006 and has now become NZ's premier European Travel Specialist, as our extensive local network has grown.

#### **Typical Guest Profiles**

50+ independent travellers.

People who want freedom to explore but don't want to be overwhelmed by the unknown.

Mobility issues are not a concern as we have the solutions and experience.

Groups - interest, schools, corporate or incentive travel are easily catered for.



#### **Price Point**

Mid level to high-end budgets.

We work to your client's needs, finding the best way to work within their budget.

Our guests are willing to pay a little bit more for travel comforts and the perfect customised holiday.

We can also cater to luxury with our exclusive services.



## Trusted local knowledge since 2006

Weka Travel is unique as we are 100% Kiwi owned, but all our specialist team live and breathe our locations and destinations, bringing real local knowledge to your client's journey.

#### Trusted Localers Insight & Knowledge

Our highly personalised service is run by a passionate global network of expert Travel Designers, local staff, guides, drivers and suppliers, who have true insider knowledge of what really works or not on the ground, the best in food, wine, and culture to experience.

We understand your guest's expectations giving them a better understanding of what really works for their needs, budget, and interests.

No more second guessing or wondering if maybe they have missed out, as we ensure they get the full flavour of each place.

#### Travel Designers & Personal Local Support

We curate trips that work seamlessly, so your clients spend less time in queues and more time checking out the local sights and cultural experiences.

We obsess over the details so they can enjoy a hassle-free and unforgettable travel experience.

It doesn't stop there, as throughout their journey we are there ahead of each service. 24hour immediate contact with local team member whenever they need us, even face to face, giving them peace of mind, stress-free travel.

#### Complete Travel Solutions & Management

From the design process to the moment your client returns home from their holiday, we remove all the obstacles and layers between themselves and their actual holiday. Instead of multiple layers from agents, wholesalers, head offices, local offices, DMCs, suppliers, to the local man on the ground meeting your client.

Weka is you and your clients one point of contact with 24hour immediate contact with local team members.

#### **Our Goal**

To reveal the beauty, diversity of each destination while connecting you with real people, authentic cuisine, and everyday life in a way that reveals more than you could ever have imagined or experienced if you were just sightseeing.

Your clients satisfaction is at the heart of everything we do





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